

BLU SPRING

associazione

ANNUAL ACCOUNTS CLOSED AT 31.12.2022

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1. BALANCE SHEET

Associazione Blu Spring

Via Valresa 90

6645 Brione s/Minusio

Currency: CHF

	Notes	31.12.22		31.12.2021	
Current Assets					
Cash and cash equivalents	2.1	47'148	116.5%	56'562	98.5%
Other short-term receivables		1'392	1.8%	882	1.5%
Total current assets		48'540	100.0%	57'444	100.0%
Fixed Assets					
Container		–	0.0%	–	0.0%
Total fixed assets		–	0.0%	–	0.0%
TOTAL ASSETS		48'540	100.0%	57'444	100.0%
Third-Party Capital (Liabilities)					
Accruals and deferred income		–	0.0%	–	0.0%
Total third-party capital		–	0.0%	–	0.0%
Organisation's Capital (Equity)					
Paid-in capital		10'284	21.2%	10'284	#REF!
Freely available capital		38'256	97.2%	47'160	#REF!
Total organisation's capital		48'540	100.0%	57'444	100.0%
TOTAL LIABILITIES AND EQUITY		48'540	100.0%	57'444	100.0%

2. INCOME STATEMENT

Associazione Blu Spring

Via Valresa 90

6645 Brione s/Minusio

Currency: CHF

	Notes	2022		2021	
Income					
Donations / gifts		31'590	92.6%	51'773	0.0%
Membership fees		2'400	7.0%	1'800	0.0%
Public subsidies		–	0.0%	–	0.0%
Other income		136	0.4%	–	0.0%
Revenue from supplies		–	0.0%	410	0.0%
Total income		34'126	100%	53'983	100%
Direct Costs					
Event costs		–190	–0.5%	–157	0.0%
Sundry costs		–	0.0%	–673	0.0%
Transport and travel costs	2.2	–23'412	–68.6%	–16'834	0.0%
Donations to third parties		–9'896	–29.0%	–12'800	0.0%
Staff costs in Zambia		–5'504	–16.1%	–	
Total direct costs		–39'002	–114.3%	–30'464	–56.4%
Gross profit I		–4'876	–14.3%	23'519	43.6%
Administrative and IT costs	2.3	–1'499	–4.4%	–213	0.0%
Advertising costs		–2'022	–5.9%	–143	0.0%
EBITDA		–8'397	–24.6%	23'163	43.6%
Depreciation of fixed assets		–	0.0%	–	0.0%
EBIT		–8'397	–24.6%	23'163	42.9%
Financial Result					
Exchange rate differences		115	0.0%	–17	0.0%
Financial costs		–622	–1.9%	–662	0.0%
Financial income		–	0.0%	–	0.0%
Net result for the period		–8'904	–26.6%	22'484	42.9%
Allocation to free reserves		8'904	26.1%	–22'484	–41.7%
Result after allocation to free reserves		–		–	

3. NOTES TO THE FINANCIAL STATEMENTS

Associazione Blu Spring

Via Valresa 90

6645 Brione s/Minusio

2.1 Cash and Cash Equivalents

	31.12.22	31.12.21	Currency: CHF
Cash — CHF	7'017	5'851	
Cash — EUR	1'183	279	
Cash — USD	1'111	14	
Post office current account	35'453	50'003	
Cash in transit	2'384	415	
Total	47'148	56'562	—

2.2 Transport and Travel Costs

	31.12.22	31.12.21	Currency: CHF
WFK container Australia	4'870	4'824	
Radius Transport Logistics — Container transport	14'809	8'110	
Travel to Zambia	3'733	3'900	
Total	23'412	16'834	—

2.3 Administrative and IT Costs

	31.12.22	31.12.21	Currency: CHF
Telephone / internet	541	213	
Postage	729	—	
Taxes and duties	100	—	
Sundry	129	—	
Total	1'499	213	—

3. NOTES TO THE FINANCIAL STATEMENTS

Associazione Blu Spring

Via Valresa 90

6645 Brione s/Minusio

Currency: CHF

4. Additional Disclosures

4.1 Name, legal form and registered office of the entity

Company name:	Associazione Blu Spring
Legal form:	Association
Registered office:	Brione s/Minusio
Company number:	Not registered in the Commercial Register

4.2 Average number of full-time employees	None
4.3 Lease commitments	None
4.5 Liabilities to pension institutions	None
4.6 Assets pledged to secure the organisation's liabilities	None
4.7 Guarantees / Commitments / Pledges	None
4.8 Legal or constructive obligations	None
4.9 Number and value of participation rights held by related parties	None
4.10 Explanations relating to extraordinary, non-recurring or prior-period items in the income statement	None
4.11 Material events after the balance sheet date	None
4.12 Disclosures concerning the audit office	None
4.13 Bonds issued	None

4. MANAGEMENT REPORT 2022

Associazione Blu Spring

Via Valresa 90
6645 Brione s/Minusio
Currency: CHF

a) History

Associazione Blu Spring is an association within the meaning of Art. 60 et seq. of the Swiss Civil Code (SCC), established by notarial deed on 19 October 2017.

b) Purpose of the Association

The Association's purpose is to promote aid projects (for persons with physical disabilities) and to support the most disadvantaged and marginalised populations, particularly in developing countries, by providing professional healthcare support, encouraging training and supplying financial resources and materials.

c) Financial Information

Management Report 2022

In 2022 we received:

CHF 31'590.– from donations (CHF 20'000.– less than the previous year)

CHF 2'400.– membership fees

CHF 136.– sales of African crafts and fabrics

Total income: CHF 34'126.–

We incurred the following expenditure:

CHF 190.– Annual General Meeting 2021 — invitations and venue rental

2.2 CHF 4'870.– Purchase of container from Australia

2.2 CHF 14'809.– Transport of wheelchair container from Australia

2.2 CHF 3'733.– Travel to Zambia Total 2.2 = CHF 23'412.–

CHF 9'896.– Donations to third parties (PNA Chipata, Kasisi Children's Home, Student Ester)

CHF 5'504.– Salary payments via Beit Cure (Derick, Mike Phiri and Caleb Center Kabwe)

Total direct costs: CHF 39'002.–

Administrative costs:

2.3 CHF 1'499.– Telephone, internet, postage and sundry taxes

CHF 2'022.– Advertising costs, website, flyer printing, banner, fabric purchases

CHF +115.– Exchange rate gains

CHF 622.– Financial costs (postal charges)

Total administrative and IT costs: CHF 4'028.–

resulting in a net loss for the period of CHF 8'904.–

4. MANAGEMENT REPORT 2022

d) Activities in 2022

The wheelchair distribution programme in Zambia continues to grow. Beit Cure and Pamodzi Ndi Ana send regular feedback and photographs every week. The registration of all wheelchairs is a demanding task and is carried out by Selene. Several disabled children to whom a wheelchair had been donated in the past have since passed away. The wheelchairs are recovered, refurbished and donated to other children in need.

At the end of 2022 the number of wheelchairs in Zambia had reached approximately 1,300. In addition, an Australian organisation (Seeds of Hope) had imported 50 wheelchairs but was unable to assemble them due to Covid; they donated them to an organisation in Lusaka and, after extensive correspondence through ZACD, the fitting was arranged. All 50 wheelchairs were added to our inventory.

Both Pamodzi Ndi Ana and ZACD have modified older chairs into larger models to accommodate children who have grown. According to Regina, these are not ideal — children growing out of their chairs is becoming an increasingly significant challenge.

The conversion of the container into a shop, sponsored by Blu Spring during our last visit, has been completed. It is now used for the sale of furniture produced by the ZACD association. A retail project for hygiene products, cleaning supplies and confectionery through the supplier Trade Kings requires an investment of approximately CHF 3,000.— to purchase their products, which could be doubled for the second order; the contract has not yet been signed.

Mike, the young man who had begun working at ZACD (at our suggestion), is no longer there; his mother objected to him working without pay (my error in not immediately establishing a monthly stipend with Geoffrey). I intend to remedy this by proposing appropriate compensation for his work.

From April onwards our fifth container was ready to depart from Australia, but no shipping could be found. Container and transport costs increased significantly due to the war (fuel prices). The container we had purchased had to be exchanged for a rental container as no shipping slot could be found. The disadvantage is that once it arrives in Zambia, it must be unloaded immediately and the 360 boxes of wheelchairs must be stored elsewhere. The container finally departed Australia in mid-September and arrived in mid-December, just days before the annual Christmas closure of Cure Hospital.

We consulted a specialist regarding software for registering all the wheelchairs. Using the ZOHO system, we began registering the first wheelchairs. The advantage is that it can be used directly in the field in Zambia; initial tests appeared promising, but the process proved more complex than anticipated.

Francesca Mena, the volunteer who spent seven months in Zambia from October 2021 to May 2022, visiting the centres with which we collaborate — Kasisi Children's Home and Beit Cure in Lusaka, Pamodzi Ndi Ana in Chipata — wrote an excellent account of her experience.

Pamodzi Ndi Ana requested a container of wheelchairs; last year we sponsored, in addition to the wheelchairs and distribution work, the school and a second-hand vehicle (the old one was beyond repair) — a total of approximately CHF 10'000.—; this year's support amounted to CHF 5,000.—.

The Teach to Fish project is a success thanks to the Papaya Kay Foundation. A total of ten women received an interest-free loan to start a commercial activity, which allows them not only to become financially independent but also to care for their disabled child. This year we did not contribute to this project as communication on both sides was very slow. We hope to propose a new funding arrangement next year.

On 25 November I travelled to Zambia. During my two-week stay I covered 3,200 km by car with the Cure Hospital team, heading to the northernmost point of Zambia. During the journey, with several stops, two new wheelchairs were delivered and 31 follow-up visits were conducted in very remote regions.

I was invited to stay at a backpacker hotel in Lusaka by owner Anita Kamanga, who organised several trips to Chongwe, a town north of Lusaka, to carry out follow-up visits. During the week I held several meetings with representatives of other organisations and explored options for registering Blu Spring in Zambia.

One of the meetings addressed a problem that had arisen within ZACD: together with Frida Kabaso and Catherina Malisawa, respectively director and accountant of Beit Cure Hospital, a contract had to be prepared to re-employ the five ZACD staff members. Due to mismanagement by the director Geoffrey Mwale, who had misappropriated a significant amount of funds and was removed from the Beit Cure premises, the five employees had also lost their jobs. However, given how much they have contributed to Blu Spring's work, we felt responsible for helping these five individuals retain their employment, which is critically important to us for wheelchair assembly and follow-up visits.

4. MANAGEMENT REPORT 2022

Under the contract, Blu Spring guarantees 50% of the salaries of the five staff members (approximately CHF 10'000.– per annum) for two years, including social security contributions.

I also visited Kasisi Children's Home and the Teach to Fish project. The visit also included a meeting with Ester, the physiotherapy student who is currently completing a placement and finishes this year.

Over the past two years I completed the Certificate of Advanced Studies (CAS) in Cooperation and Development at SUPSI; I sat and passed the examination in May. At the beginning of 2023 I submitted the written thesis and was awarded the certificate.

During the course I made contact with a representative of the NGO Swiss Limbs in Sementina, hoping to establish a collaboration. After hearing about our wheelchair work they expressed strong interest; shortly afterwards I learned that they had contacted WFK in Australia directly to order a container of wheelchairs. I am deeply disappointed by their conduct — a collaboration could have been arranged.

Future challenges are numerous:

As the number of wheelchairs distributed increases, follow-up visits become ever more important; children grow and the chairs no longer meet their needs, leading to disuse. We have noted that several families have requested a new wheelchair once their children have outgrown the original, which is not always immediately identified. It is essential that wheelchairs are regularly inspected and worn components replaced.

Visits are time-consuming because distances between villages are great, city traffic is heavy, and many families change address or telephone number without notifying the responsible persons.

We also endeavour to recover wheelchairs from children who have passed away — a reality that occurs all too frequently; approximately seven children died this year as well. The chairs are recovered, cleaned, refurbished and donated to other children.

To maintain robust oversight and a high standard of individual wheelchair fitting, centralisation is becoming increasingly important. Our principal distribution partners are ZACD at Beit Cure in the capital, and the NGO Pamodzi Ndi Ana in Zambia's Eastern Province.

Attracting major sponsors requires someone capable of writing a compelling, sustainable project proposal — one that envisions financial self-sufficiency within approximately three to four years. This is a demanding and time-intensive task.

A heartfelt thank you to all of you who believe in our Association and have supported our work in Zambia in so many ways!

MARCO

July 2023

4. MANAGEMENT REPORT 2022

e) Composition of the Board of the Association

As at 31 December 2022 the Board of Associazione Blu Spring was composed as follows:

Kerkhof Marinus Leonardus	Muralto	President
Kerkhof Demi	Minusio	Board Member
Farine Selene	Minusio	Secretary and Treasurer
Kerkhof Zoé	Minusio	Deputy Secretary and Treasurer
Pedretti Tito	Minusio	Board Member
Wehrli Brigitte	Terre di Pedemonte	Board Member
Janke Rosanna	Maggia	Board Member

The Association is governed and administered by the Board. The President, the Vice-President, the Secretary and Treasurer, and the Deputy Secretary and Treasurer each hold individual signing authority, while the remaining Board members do not hold signing authority.

f) Registered Office and Contact Details

The registered office of Associazione Blu Spring is at Via Valresa 90 – 6645 Brione s/M.

g) Other Material Information

None.